

9 profile being based on whatever information is available about the customer at
10 the time of assignment;

11 capturing by the customer the on-line e-commerce site's actions;
12 formulating by the customer a profile of the on-line e-commerce site;
13 negotiating by the on-line e-commerce site with the customer based on
14 [the customer's] a dynamically changing profile of the customer; and
15 changing by the on-line e-commerce site the customer's dynamically
16 changing profile during negotiations based on [the customer's] an observed
17 behavior of the customer.

1 5. The computer assisted on-line negotiation method recited in claim 1, further
2 *D*
3 *B*
2 comprising the steps of:

3 capturing by the on-line e-commerce site direct interactions by the
4 customer with the on-line e-commerce site, said direct interactions including
5 the customer's "click-through stream"[and other direct interaction with the
6 on-line e-commerce site]; and
7 analyzing [the interaction] said direct interactions with the on-line e-
8 commerce site to update the customer's dynamic profile.

1 10. The computer assisted ~~on-line~~ negotiation method recited in claim 9,
2 *D*
3 *B*
3 wherein actions by the on-line e-commerce site on which the site's profile is
4 dynamically modified include offering of terms, said terms including prices of
items [offered] for sale, packaged deals and bonuses.